

Jump in Greek yields spurs talk on restructuring

News analysis

Investors speculate a default is likely next year and look to policymakers for action, writes David Oakley

It is now considered inevitable. After one of the worst months on record for the Greek bond market since the country joined the euro a decade ago, investors are convinced Athens must default on its debt.

The leap in Greek yields in April by nearly 10 percentage points for two-year bonds has moved the debate sharply forward and the question for markets has become when and how – not if – Athens will restructure its public debt.

The immediate concern is that Greek yields could reach higher still because a default is not fully priced into the market. A further rise in yields would be likely to lead to more unrest in Greece and greater urgency over the need for a restructuring.

Critically, more sharp rises in the cost of Greek borrowing would increase the risks of contagion to Spain, the eurozone's fourth-largest economy, and a deepening of the currency club's crisis.

Andrew Balls, head of European investments at Pimco, says: "Policymakers have to quarantine Greece, Ireland and Portugal. Thus far, this quarantine strategy seems to be working but sentiment can change sharply and quickly."

On Tuesday, Greek two-year bond yields fell 113 basis points to 24.78 per

cent in a sign of how quickly sentiment can change, as Athens denied it was contemplating a restructuring.

However, many strategists say the markets will see a lasting improvement in sentiment and an end to the threat of contagion only once European policymakers start speaking with one voice.

Speculation in the German press that Berlin wanted a Greek restructuring against the wishes of the European Central Bank unsettled investors in recent weeks and contributed to the lurch higher in peripheral yields.

What must happen next, strategists say, is that policymakers will move to outline an orderly restructuring with a credible exit strategy, avoiding the example of Argentina, the most recent large sovereign default.

On this point, timing is

Pricing a haircut

Financial markets are pricing in a 55 per cent haircut on Greek sovereign bonds, writes David Oakley.

The 55 per cent haircut is measured through relatively new instruments for the sovereign debt markets, known as recovery swaps.

They are pricing in a 45 per cent recovery, equivalent to a 55 per cent haircut.

ING Investment Management have calculated that such a scenario would mean that Greek two-year bond yields would rise from 24.78 per cent currently to 45 per cent.

important. The consensus in the market is for a default next year because Greece, which has received €53bn so far from its €110bn bail-out loan from its eurozone partners and the International Monetary Fund, is expected to run out of money by the second half of 2012.

Greece also has a so-called refinancing hump of €12bn in bond redemptions between 2012 and 2015, which the government could struggle to meet given the increasingly slim chance that it could start issuing bonds next year with such high yields.

This has prompted some investors to suggest that a restructuring could be combined with more loans from the international community, sparing the private sector from savage haircuts.

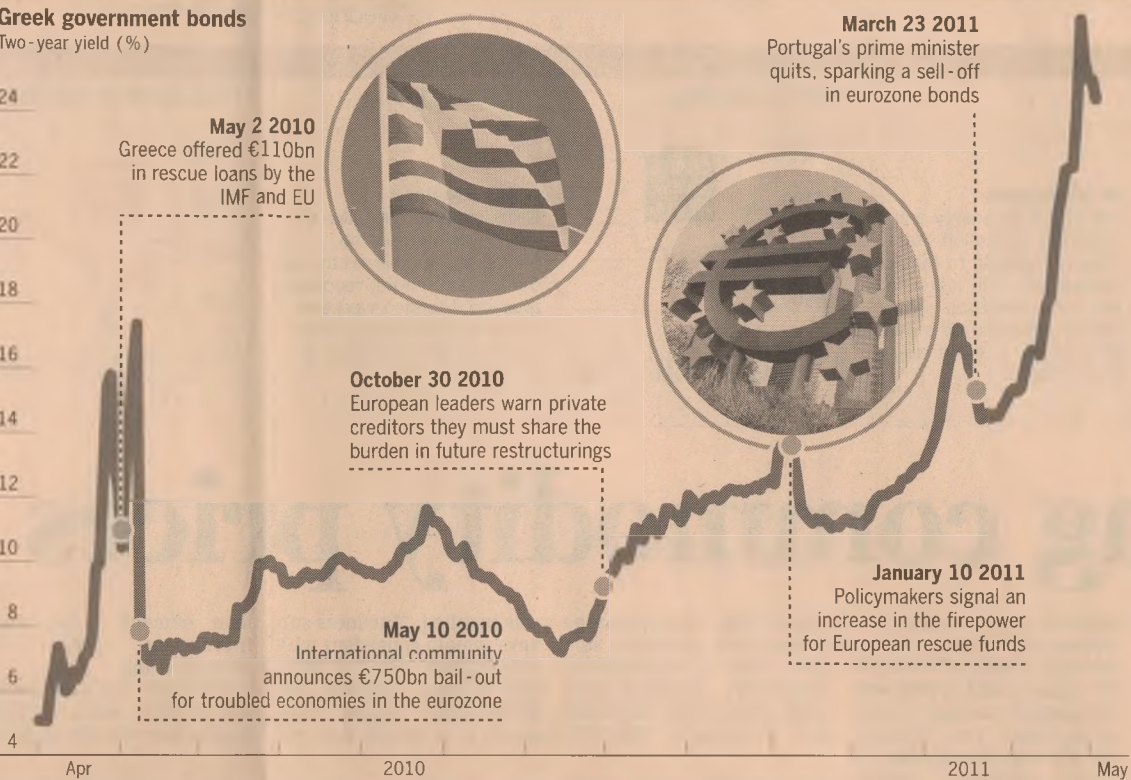
Such a move may prove essential considering that a 55 per cent haircut on Greek bonds, which has been priced in by the market, would still leave the country with an estimated debt to gross domestic product ratio of 80 per cent on present forecasts.

This is above the threshold of 60 per cent in the Maastricht treaty, which sets out the fiscal guidelines for European Union countries.

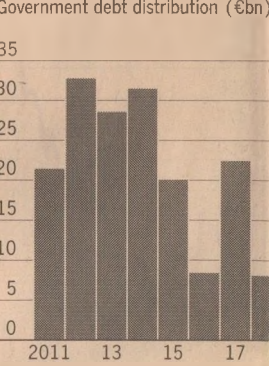
A further debate is over whether a restructuring will be voluntary, which has implications for investors using credit default swaps that would not pay out in such a scenario.

A growing consensus is that a voluntary restructuring, which could involve some kind of extension of bond maturities, could take place first, as soon as this year, with a full-scale default next year or in 2013.

Rising costs of Greek crisis



Greece's 'refinancing hump'



Sources: Thomson Reuters Datastream, Bloomberg

Disconnecting from peripheral woes



The options facing policymakers

- The different ways of restructuring bonds
- Coupon payments can be reduced
 - Coupon payments can be delayed (grace periods)
 - Principal payments can be reduced (haircuts)
 - Principal payments can be delayed (maturity extension)

Trading post Jamie Chisholm



It's Greenery Day in Japan, the middle vacation of the Golden Week holiday.

Do traders think the Ministry of Finance is paying no attention to the currency markets? Risky.

The dollar/yen cross on Tuesday breached Y81 for the first time since the post-earthquake co-ordinated intervention that was designed to stop the Japanese unit from spiking and further hampering struggling exporters.

The yen has been quietly gaining ground during the past month, but much of this strength has come against a much weaker greenback: up nearly 4 per cent, compared with a flat performance relative to the euro.

Although Monday's move came on an otherwise positive day for the dollar – meaning it was more a function of yen strength – it is likely to be sentiment towards the buck that now carries the greater medium-term heft in the relationship. Traders have been trimming their net shorts versus the yen in recent weeks, partly explaining its rise, perhaps.

That could be a mistake if intervention murmurings return and if the US jobs data this week, culminating in Friday's non-farm payrolls numbers, change perceptions of Federal Reserve policy.

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S&P warns of increase in debt defaults by European companies

By Anousha Sakoui

Credit rating agency Standard & Poor's is warning of a rise in European companies defaulting on their debts in coming years, despite a continuing fall in the rate.

A boom in high-yield bond issuance, most notably in Europe, has allowed many highly indebted companies to refinance loans put in place before the credit crunch took hold in late 2007. That revival in bond markets, with a shift from bank financing to bond financing among many corporates, has led to a dramatic fall in default rates below the longer-term average of 4 per cent for the first time since the third quarter of 2008.

According to S&P,

defaults among issuers of public bond debt and private loan debt, have fallen to 3.8 per cent at the end of December 2010, from 13.6 per cent at the end of December 2009.

The rating agency on Tuesday said while it saw signs of a further possible decline in the rate in coming months, the medium-term outlook for default

rates was negative. The agency now forecasts a rise in the Western Europe's default rate on speculative grade debt to between 5.5 and 7.5 per cent next year.

"A number of challenges lie ahead as lenders work their way through their portfolios," said Standard & Poor's credit analyst Paul Watters.

"Between 2011 and 2013,

we see issues surrounding covenants and refinancings against a backdrop of continuing subpar growth and restricted lending capacity. In our view, most companies at the speculative-grade level have limited scope to implement further cost savings measures to preserve liquidity, leaving them vulnerable to another round of restructurings, defaults, insolvency filings, and liquidations."

While larger leveraged buy-outs would have access to the high-yield bond markets, the agency believed smaller, underperforming LBOs could be highly vulnerable to the more restrictive lending environment that the agency expects could persist into 2012-13.

Debt veteran pleads for more time

Bill Rhodes, the leading financial diplomat, has said that official and private lenders need to give distressed Greece and Portugal more time – otherwise a Brady bond-style eurozone debt restructuring looks

inevitable, writes John Paul Rathbone.

"Many people in the market believe it is inevitable. I still think there is an opportunity if there is more flexibility, but time is running out," he said.

Video: www.ft.com/rhodes

A Civets index: herding cats?

beyondbrics, the FT's emerging markets hub

Among the post-Bric acronyms competing to encapsulate the prospects of other chunks of the emerging world, Civets is gaining the most ground, writes Stefan Wagstyl.

S&P joined the bandwagon by launching S&P Civets 60 – a tradeable index of 50 stocks from the next-generation emerging markets of Colombia, Indonesia, Vietnam, Egypt, Turkey and South Africa.

Even more of a mixed bag than the Bric quartet, Civets equities have outperformed the Brics in recent years. And for investors, that's what counts.

Invented by the Economist Intelligence Unit and taken up last year by HSBC, Civets has a decent pedigree.

Michael Orzano, associate director of global equity Indices at S&P Indices, said: "With reasonably sophisticated financial systems and rapidly maturing equity markets, the six Civets countries show all the signs of becoming increasingly important to international investors."

The index is composed of 10 liquid stocks in each of the six countries, headed by South Africa's Sasol energy group and the MTN telecommunications company, Indonesia's Astra combine and Turkiye Garanti

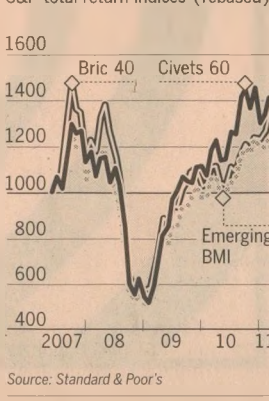
Bankasi, the Turkish bank.

S&P says the index is a modified market capitalisation-weighted index with no country having more than 30 per cent at each semi-annual rebalancing.

The total market capitalisation of these countries is \$684bn but the market value accessible to foreign investors (the available free float) is \$331bn.

As of March 31 2011, South Africa represented 31.61 per cent of the index (slightly above the 30 per cent because of stock market movements after balancing). It is followed by Indonesia (28.14 per cent), Turkey (21.01 per cent),

Best performing acronyms



Source: Standard & Poor's

The Walpole British Luxury Summit 2011: Luxury in Greater China

In association with Barclays Wealth.

Tuesday 17 May 2011

BAFTA, 195 Piccadilly, London W1

The 2011 Walpole British Luxury Summit will concentrate on the main markets for luxury in Greater China, covering the Mainland, Hong Kong and Macau.

The summit will review the developments from the past year and investigate the prospects going forward for the next twelve months and beyond. Delegates will be provided with a unique opportunity to hear from a powerful panel of experts, share insights and research and engage in high level debate with guest speakers including:

- Lionel Barber, Editor of Financial Times
- Martin Bartle, 270 Degree Marketing
- Charles de Brabant, Partner of Saint Pierre, Brabant, Li & Associates
- Paolo Bodo, President and CEO of 60 Far East
- Marco Bizzarri, CEO of Bottega Veneta
- Aline Conus, CEO of E-Luxury Brands Distributions
- Alison Mary Ching, Founder of Mary Ching
- Corey Hu, Director of Wooha
- Paul James, Global Brand Leader of Starwood/St Regis
- Neil MacDonald, Brand Director of Royal Salute – Pernod Ricard
- Andrew Seaton, Consul-General of British Consulate General HK
- Emma Sherrard Matthew, Global CEO of Quintessentially
- Joseph Wan, CEO of Harvey Nichols
- Yu Wang, Founder of PI.CN
- Michael Ward, Managing Director of Harrods
- Jon Wright, Head of Retailing Research, Euromonitor International

The summit will cover topics such as the economic outlook for Greater China and Asia-Pacific region, affluent consumer trends, regional perspectives, e-commerce as well as case studies from luxury brands. The aim of the summit is to enlighten, provoke and inspire delegates to make the most of the opportunities that Greater China has to offer.

For further information and to book tickets, visit www.thewalpole.co.uk



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MARKETS

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Markets update

S&P 500 index

● US equities
Weakness for energy and materials stocks left Wall Street struggling to regain momentum, with losses in the pharmaceuticals sector further hampering the market after poorly-received results from Pfizer

FTSE 100 index

● UK equities
Gains for pharmaceuticals offset weakness in the mining and metals sectors as the London market reopened after its extended weekend break. ITV fell sharply amid concerns about advertising revenues

FTSE Eurofirst 300 index

● European equities
The Eurofirst 300 broke an eight-session run of gains as investors opted to take profits, notably in the carmaking sector. Energy stocks also came under pressure as crude oil prices retreated

BSE 30 Sensx index '000

● Indian equities
The Sensx index tumbled 2.4 per cent to a six-week low – its seventh successive decline – after the Reserve Bank of India raised interest 50 basis points, more than expected, in a bid to rein in inflation

Falling commodity prices unsettle shares

GLOBAL OVERVIEW

Focus shifts back to fundamentals

Dollar rally fades after nerves set in

By Dave Shellock

Volatility was the order of the day for financial markets as the focus shifted away from geopolitical issues and back to fundamental factors ahead of several key event risks later this week.

World equities were undermined by weaker commodity prices as the dollar recovered from a three-year low and investors fretted about global monetary tightening in response to inflation pressures.

The US currency's

advance faded during the session as investors became nervous ahead of Friday's US employment report and increasingly focused on the view that the Federal Reserve would maintain its loose monetary policy stance for some time.

By contrast, traders said the euro continued to find underlying support from expectations that the European Central Bank would continue raising interest rates in the months to come.

That view was strengthened by news that eurozone producer price inflation in the year to March had risen at the fastest pace for more than two years.

The markets will be on alert for any signals about the timing of a possible rate move at the news conference after the ECB's policy meeting on Thursday.

Marco Valli, chief eurozone economist at UniCredit, said that, from a fundamental perspective, a further near-term withdrawal of monetary stimulus by the ECB

was justified. "Business surveys remain consistent with above-trend GDP growth, the inflation outlook has deteriorated further compared to a month ago and

loan demand is showing increasing signs of strengthening.

"However, the debt crisis has recently seen a sudden worsening with the market

sending yields on Greek, Portuguese and Irish bonds to new record-high levels."

There was some respite for Greek bonds on Tuesday, although speculation that Athens would be forced into debt restructuring remained rife. The yield on the two-year Greek bond slid 113 basis points to 24.78 per cent, after a gain of nearly 1,000bp in April.

Sterling and gilt yields fell as a weak report on UK manufacturing activity lent weight to the view that the Bank of England's monetary policy committee would leave interest rates on hold at its meeting this week.

"Markets now see only a very small risk of a policy tightening on Thursday and we certainly have no reason to change our judgment that higher rates are off the

cards for now," said Philip Shaw, economist at Investec.

"Our view for a while has been that the committee is most likely to raise rates in August. But we agree with the signal from the yield curve, which is that there is a growing chance that interest rates will not rise until the back end of the year, or even beyond."

Central bank policy was in focus elsewhere as the Reserve Bank of India lifted rates by 50bp – more than expected – to counter inflation pressures. Australia's central bank left rates on hold but warned that underlying inflation was likely to head higher.

But inflation concerns offered only limited support to the price of gold. A choppy session saw gold end European trading little

changed at \$1,545 a troy ounce. Silver held steady below \$44 an ounce after Monday's steep decline.

Elsewhere in commodities, Brent crude oil fell \$1.26 to \$123.86 a barrel although copper came off a seven-week low to end flat.

Equities were hit by losses in the mining and materials sectors.

By midday in New York, the S&P 500 was down 0.2 per cent while the FTSE Eurofirst 300 index shed 0.5 per cent. Tokyo was shut for a holiday.

US government bonds pared early gains that drove the 10-year yield to a six-week low.

By midday, the 10-year was yielding 3.27 per cent, down 1bp after earlier hitting 3.25 per cent.

Lex, Page 12

Pfizer loses ground as revenue miss weighs on healthcare sector

WALL STREET

By Michael Stothard in New York

Shares in Pfizer slipped back after its first-quarter revenues fell short of expectations, weighing on the healthcare sector and helping to lead the wider markets lower for the second consecutive session.

The world's largest drug-maker by revenue reported that sales had fallen slightly in the quarter to \$16.5bn, which was short of the \$16.6bn expected by analysts.

This left shares in the company down 2.8 per cent at \$20.43 as investors chose to focus on this revenue miss rather than the company's 10 per cent increase in net income, which was ahead of what analysts had expected.

The market's disappointment over the results weighed on the healthcare sector with Watson Pharmaceuticals falling 1.2 per cent to \$62.60 and Mylan losing 2.4 per cent to \$24.24.

The S&P healthcare index was down 0.3 per cent, although it is still up 12.3 per cent this year – one of the best-performing sectors on Wall Street.

These losses helped pull the wider markets lower, with the S&P 500 index 0.2 per cent softer to 1,358.20 by mid-session on Wall Street.

But the biggest drags on the index were energy and material stocks as many commodity prices lost ground.

Within the energy sector, Halliburton, the oilfield services company, was down 1.8 per cent to \$48.06 while Noble Energy fell 2.8 per cent to \$90.78.

Disappointing results from Chesapeake Energy also helped to weigh on the sector, with shares in the energy group falling 3.7 per cent to \$32.01 after it reported a drop in first-quarter earnings.

The S&P energy index fell 1.6 per cent, by far the

worst performing S&P sector.

The materials sector also lost ground, although not by as much, edging back 0.6 per cent. Massey Energy, the coal miner, fell 2.9 per cent to \$65.78 while Consol Energy lost 2.8 per cent to \$52.67.

The Dow Jones Industrial Average was broadly flat at 12,822.99 while the Nasdaq Composite fell 0.6 per cent to 2,848.10.

In the previous session, the markets were given an early boost following news on Sunday night that Osama bin Laden had been killed by US forces in Pakistan. But the benchmark indices still closed the day slightly lower as investors began to worry about where the market was now head-

ing following the lofty technical highs reached in previous few sessions.

Last week, the S&P achieved a 35-month high, the Nasdaq rose to a 10-year high and the Russell 2000 hit an all-time high.

"A lot of technicians are saying we are overbought here and we should move back for a while," said Linda Duessell, senior portfolio manager at Federated Investors.

JPMorgan released a downbeat note on Tuesday saying they expected "turbulence" in the equity markets during the coming months because of the turmoil in the Middle East, fallout from the Japan earthquake, US budget deficit concerns and growing inflationary pressures.

However, a survey from Charles Schwab, the retail brokerage, found that investor sentiment was at its highest point since late 2009 with 47 per cent of traders surveyed saying that they were feeling optimistic about the market compared with 28 per cent a year ago.

In another positive sign on Tuesday, US factory orders rose in March for the fifth consecutive month, in the latest sign of strength

in US manufacturing.

Elsewhere on Wall Street, shares in MetroPCS Communications jumped 8.3 per cent to \$17.84, the best-performing stock in the S&P 500, after the wireless provider reported a doubling in its first-quarter earnings

This helped lift the telecoms sector. American Tower advanced 2.7 per cent to \$52.92 while AT&T added 1.6 per cent to \$31.72. The S&P telecommunications index was up 1 per cent.

In the utility sector, FirstEnergy put on 5.2 per cent to \$41.68 after the power company gave an earnings outlook that surpassed expectations.

The gains came despite the fact that the company reported a fall in profits as it booked costs related to its \$4.7bn purchase of Allegheny Energy in February.

Anadarko Petroleum, the US oil and gas company with a minority stake in BP's disaster-hit Macondo well, reported a 12 per cent fall in underlying earnings for the first quarter because of a decline in natural gas prices and a rise in costs. The stock declined 0.5 per cent to \$79.93.

Biggest movers, Page 22

Equities fall as data show inflation requires vigilance

EUROPE

By Neil Dennis

European equities fell after eight consecutive sessions of gains as producer price data indicated that the European Central Bank should remain vigilant on inflation. The bank was not expected to lift eurozone interest rates at Thursday's policy meeting but analysts

the data increased the likelihood of forthcoming rate rises. The ECB lifted its main refinancing rate to 1.25 per cent from 1 per cent in April.

"The ECB will be wary about raising interest rates too aggressively due to the growth headwinds facing the eurozone and the problems higher interest rates will cause for Greece, Ireland, Portugal and Spain," said Howard Archer at IHS Global Insight.

Carmakers were weighed down as manufacturing data in China and the UK indicated growth in the sector was slowing. There was also an element of profit

taking as the sector has made one of the best recoveries since the global downturn in March that followed the Japanese earthquake.

The FTSE Eurofirst 300's auto and parts sector has climbed nearly 20 per cent since March 16, outperforming the main index's 8.5 per cent climb over the period.

Volkswagen, Porsche and Daimler, which all rallied last week after reporting stronger first-quarter profits, were down on Tuesday.

VW fell 1.7 per cent to €132.50, Porsche lost 0.9 per cent to €48.61 and Daimler shed 1.6 per cent to €51.65.

European car makers



Source: Thomson Reuters Datastream

BMW, which reports its first-quarter results on Wednesday, fell 1.7 per cent to €63.37, while Fiat, which reported last week, dropped 2.1 per cent to €7.33.

Sandvik, the Swedish toolmaker, fell 2.3 per cent to SKr122.60 after its first-quarter results delivered earnings in line with forecasts but failed to impress on margins due to the strength of the currency.

German supermarket chain Metro fell 2.2 per cent to €48.37 after first-quarter sales and underlying profit failed to match expectations. The company, however, confirmed its 2011 outlook. The FTSE Eurofirst 300 index fell 0.5 per cent to 1,150.81 but there were some bright spots. Infineon climbed 2.3 per cent to €7.92 after the German group reported stronger than expected second-quarter results. Wacker Chemie, the chemicals group, has received upgrades from Deutsche Bank and Cheuvreux. Its shares topped the Eurofirst index, up 3.6 per cent to €172.80.

Ad woes send ITV into sharp decline

LONDON

By Bryce Elder and Neil Hume

Advertising worries left ITV among the sharpest fallers even as the FTSE 100 flat-lined for a third day.

Shares in the broadcaster lost 2.2 per cent to 74½p after Merrill Lynch became the latest broker to cut its advertising forecasts.

Signs of a sharp deterioration in ad spend over the second quarter, particularly among carmakers and retailers, led Merrill to cut its 2011 earnings forecast for ITV by 8 per cent to 7.2p a share. Traders also noted that ITV was an outside bet to make way for Glencore in the FTSE 100 if, as expected, the metals trader gains automatic promotion later this month.

As of Tuesday's prices, the smallest company in the FTSE 100 was 3i Group, down 0.2 per cent to 279½p, followed by Invensys, off 0.7 per cent to 338½p.

The wider market remained directionless after

London's extended weekend with the FTSE 100 ending up 12.98 points, or 0.2 per cent, at 6,082.88.

BSkyB edged up 0.6 per cent to 847p on talk that the UK government was poised to give approval to News Corp's bid approach.

Man Group rose 3.3 per cent to 258p after the hedge fund manager said the launch of a Japanese fund had raised \$1.5bn compared with market expectations of about \$500m.

AstraZeneca rallied 2.4 per cent to €30.62, having fallen sharply on Thursday after its results failed to meet market expectations. Investors almost universally expect a rejection ahead of the July meeting, Merrill said.

Among small caps, Frank Timis's African Minerals firmed 6.3 per cent to 535p after the exploration group renegotiated the terms of deal in its flagship iron ore project in Sierra Leone.

A profit warning from Thorntons, the chocolate maker, sent its shares down 12.8 per cent to 70p.

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